

Georgina E Porter (MEng Hons.)

London, United Kingdom +44 7823 423 438 georgina@geporter.com

SUMMARY

From a background of consultancy, delivery and restructure, I thrive in global strategic and leadership roles. Bridging the gap between business aspiration and digital delivery, I have worked in both the fast-paced environments of mobile telecoms and the more rigorous energy, defence and public sectors. Through these roles I learned to quickly assess and leverage capabilities, practices and resources to deliver pragmatic solutions and enable maximum business value.

I am accustomed to managing heavily regulated landscapes and am confident weighing risk against opportunity. Managing multiple recovery programmes and department restructures, I am also familiar with the dual responsibilities of addressing the immediate needs of day-to-day business and striving for more efficient and strategic ways of working; helping teams improve their delivery capability. Most recently I used this experience to renegotiate vendor contracts and reshape Shell's outsourced delivery partner to productise Global Retail Settlements Platform, which now handles 3bn B2C Transactions per year across 25 markets. Now in the commercial space, I am relaunching Shell's mining digitalisation and decarbonisation venture to meet bold new net-zero targets.

- Leadership of international teams across business-critical global portfolios.
- Delivery and Programme Management – specialising in project recovery and restructure
- International experience across Oil, Telecoms, Government; Commercial and Technical roles

Organisation		Revenue	Last Title Held	Budget
Royal Dutch Shell (FTSE100)	Oil & Gas	180bn	CEO OREN Venture	10m+
Vodafone Group (FTSE100)	Telecommunications	45bn	IT Programme Manager	10m+
BAE Systems (FTSE100)	Defence, Aerospace	19bn	Delivery Management Consultant	N/A

EXPERIENCE

Jul 2021 – Current **Shell Downstream, Decarbonisation** **Royal Dutch Shell**
London, UK

Jul 2021 – Current **OREN Venture Lead / CEO**

Portfolio: OREN, mining venture with IBM

Budget: \$10m+

Shell Venture Lead and CEO of OREN - A product suite by **IBM** and **Shell** to digitize the mining industry and accelerate transformation toward a **net-zero future**

First 30 days: Expanded organisation from initial marketplace focus to a broader range of products to meet the needs of the mining industry and exploit the potential of Shell's vast network of solution providers. Initiated brand review to refocus on the decarbonisation mission and align with target personas. Set new and bolder company vision to reflect Shell's ambition for positive environmental impact.

Mar 2014 – Jul 2021 **Shell Downstream Retail IT** **Royal Dutch Shell**
London, UK

Apr 2018 – Jul 2021 **Global IT Manager (CIO), Site Operational Excellence**

Portfolio: Retail Payments, Settlements, Retailer Billing, Operational Excellence; Licenced Markets; TapUp

Budget: \$50m+

Accountable to the VP Retail Marketing for the strategy, delivery and operation of solutions and systems across Shell Retail's Site Operational Excellence portfolios. With \$120bn+ transactions annually, Shell Retail is one of the top 5 Payments Processing merchants in the world. Responsibilities as Global CIO include the control of

CAPEX investment and operational expenditure of \$126m+ over the next 5 years to support Shell's objectives around compliance, security, organisational capability and operational performance improvement.

Established Product Management within portfolios enabling a more agile approach to delivering functionality and CVP backlogs. Created talent pipeline within Bangalore office to focus on availability and retention of key specialised skillsets, reducing reliance on contractors and increasing delivery velocity.

Apr 2018 – Sep 2018 Interim Global IT Manager (CIO), Non-Fuels Retail

Portfolio: Convenience Retail, Lubricants, Alliances and Co-Locators

Budget: \$15m+

Accountable to the GM Non-Fuels Retail for the ownership of IT Strategy for the Global Non-Fuels Retail business. Partnered with senior stakeholders in the Global NFR business to ensure alignment between business ambition and IT landscape decisions through to 2025. Worked to focus objectives on developing global capability maturity. Key to delivering Shell's strategic priority of "NFR 50:50" – 50% of Retail revenues from NFR by 2025.

Apr 2017 – Apr 2018 Regional Programme Manager

Owned overall accountability for all Retail IT deliveries into the region. Remit included platform programme capabilities deployed to markets, Site Systems replacement and managing a team of project managers working across Digital Payment solutions and other local projects delivering market specific value.

Working directly with Market and Regional IT, Segment Architects and GMs to ensure roadmap and interdependency management; prioritisation and strategy delivery.

Oct 2014 – Oct 2017 Director, UK Shell Pension Plan Trust Ltd.

Served on the board of director's for Shell's Defined Contribution pensions scheme. Managed investments through various UK Government changes and introduced 'Lifestyle' plans, targeting the new 'Draw-down' pension model. Established in 2012, membership during tenure broke 2000 and £150m.

Mar 2014 – Apr 2017 Programme Delivery Lead; Global Payments & Settlement Portfolio

Delivery Lead for the Global B2C Payments and Settlement portfolio, accountable for projects totalling \$20m annually. Responsibilities include accountability for North American E2E PCI Compliance roadmap, executive stakeholder management and executing SWAT team intervention as required. Oversight and assurance of a team of 8 Project Managers, with matrix responsibility over an extended team of 30.

Assignment in Houston, Texas April 2016 – March 2017 to oversee US PCI compliance remediation activities, and as interim manager of US Retail delivery portfolio.

Delivered the South Africa B2B Landscape Upgrade, migrating the ZA commercial fleet offering to an insourced platform, enabling \$2m annual savings and improved CVP potential.

Dec 2011 – Mar 2014 Programme Manager; B2B

Vodafone Group

London, UK & Düsseldorf, DE

Recruited to establish Project and Programme Management practices within the Technology Enablers business area and subsequently asked to recover the €10m mobile payment (NFC) project. Restructured the project to meet challenging deadlines and ensured the centrally delivered payment proposition could be integrated with Vodafone's European markets; initially Vodafone UK, DE, ES and NL.

Built a proposition team of Project Managers, Business Analysts and Solution Designers to deliver Vodafone Group's B2B Programme - a portfolio of more than 15 "Charge-to-Bill" projects, deploying to the EU14 and Vodafone's Russian, Australian and New Zealand markets.

Worked with external partners such as Google, Facebook and Microsoft and internal commercial counterparts to meet an aggressive roadmap to increase functionality across the product suite. Role included vendor management and contract negotiation; ensuring value for money and quality improvements, reducing costly test cycles and improving time to market.

Jul 2007 – Nov 2011

Delivery Management Consultant

BAE Systems Detica

(now BAE Systems Applied Intelligence)

Early career successes include winning high-profile Project Management roles at the Home Office and Vodafone. A combination of technical skill and business understanding meant an extremely high utilisation rate - retaining consultancy roles in the public sector through times of austerity.

Jan 2011 – Nov 2011

Business Project Manager; Mobile Online

Vodafone UK

Jun 2009 – Dec 2010

IT Project Manager & Assurance Team Lead

Home Office

Jul 2007 – Jun 2009

Business Analyst, Business Assurance

BT, 3, Vodafone UK, FCO

EDUCATION AND QUALIFICATIONS

MEng (Hons.) Computer Systems and Software Engineering (2007)

University of York

incl. Education Abroad scholarship to the University of California, Santa Cruz

Accredited PRINCE2 Practitioner and M_o_R Practitioner (Management of Risk)

ID: P2R/757147 MOR/013014

Member: Project Management Institute (PMI); British Computer Society (BCS);

Institute of Engineering & Technology (IET)

LEADERSHIP ▪ TRANSFORMATION ▪ DELIVERY RECOVERY & RESTRUCTURE ▪ CHANGE MANAGEMENT